# EXHIBIT SPONSOR



March 6-7, 2026

5,569

Registered Attendees at 2025 Expo

**79%** 

of attendees do not attend any other pool industry trade shows

**74%** 

Make or influence purchasing decisions at their company



**4.4**<sub>/5</sub>

**Exhibitor Satisfaction Rating** 



#### **UnderTheSunExpo.com**

"This has been an incredible opportunity for our independent label to grow our audience... We are truly grateful for the chance to be a part of it and eagerly anticipate next year's event."

- Vanessa Robles, Earth Surfaces of America

No other industry event allows you to engage with the year-round Florida pool professionals all in one place like the Everything Under the Sun<sup>sm</sup> Expo. Attendees are your audience of buyers looking to meet the faces behind the products and learn about new products in a way which only you can provide.

78%\* of attendees attend the show to see new products

\*As reported in post-show attendee evaluation

#### WHAT IS INCLUDED WITH YOUR BOOTH

- · 10x10 concrete floor
- · 8' drape along back and 3' drape on sides (corners will not have drape on open side). You must provide floor covering (carpet, connected foam squares, etc.).
- · Four exhibitor badges can be claimed per 10x10 space. \$10 per additional badge.
- · Company description online, in event app, and in print program guide is included.

Booth packages are available for a one-stop-shop experience (only for 10x10, pricing on back page). Arata Expositions is the event decorator and carpet/furniture orders other than the booth package are made through them. Electricity, internet, water, etc. are purchased through the convention center. Any food or beverage served in your booth must be approved by show management and arranged through the convention center's catering services. Rigging is only permitted on 20x20 or larger island booths and is arranged through the convention center.

#### COST OF MAKING FACE-TO-FACE CONTACT WITH POTENTIAL CUSTOMER

\$ = With exhibitions \$96\*\*

\$ = Without \$1,039\*\* \*\*CEIR - Center for Exhibition Industry Research

# **TYPES OF BUSINESSES\***

13% Retail

46% Builder

46% Service/ Maintenance



**POSITION / TITLES** 

41% Owner / CEO / President

7% VP / Executive Management

8% Sales / Sales Manager

12% Construction / Service Manager

18% Technician / Tradesman / Maintenance

# **SCHEDULE**

#### Thursday, March 5

Exhibitor Move-In
Education Courses
FSPA Awards Reception and
After-Party

#### Friday, March 6

Education Courses
Exhibit Hall
Learning Labs in the Hall
Friday Night Industry Party

#### Saturday, March 7

Education Courses
Exhibit Hall
Learning Labs in the hall
Exhibitor Move Out

# MARKET SEGMENTS IN WHICH ATTENDEES WORK





#### **Advertising Options**

#### PROMOTE YOUR COMPANY'S BOOTH FOR FREE

- · Online Profile
- · Print Profile in the onsite printed program guide.
- Product/Service Categories Listed under specific products in printed guide so attendees find you. Make selections in exhibitor portal.
- · Promo Codes To invite customers to enjoy free entry into the exhibits.
- Social Media Post promotional messages on your company's social media. Artwork provided.

#### **DIGITAL ADVERTISING**

#### www.UnderTheSunExpo.com

\$450: Banner Ad (schedule, hotel or registration fee page) \$300: Block Ad (schedule, hotel or registration fee page)

Price is for ad to be posted from time of receipt of payment until two months after the Expo.

#### Social Media

\$500: Custom post to Facebook, Twitter, LinkedIn announcing company is exhibiting

#### **PRINT ADVERTISING**

#### **Program Guide** handed out to attendees:

\$225: Logo added to Company Description

\$350: 1/4 Page Ad | \$600: 1/2 Page Ad | \$1,200: Full Page Ad

\$1,750: Back Cover Full Page Ad

#### Florida Pool Prosm Magazine Advertising

The March issue of the FSPA monthly magazine is the Expo issue. Ad includes digital publication with active link to your website.

FSPA Blue Supplier members receive 20% off ad rates.

# **EXCLUSIVE Sponsorships**

### **\$7,500 - ONLINE REGISTRATION:** (exclusive)

- · Prominently displayed logo on pages of attendee registration site
- · Logo included in registration confirmation e-mail
- · ½ page ad in Expo program guide
- · ½ page ad in an issue of Florida Pool Prosm with link in online version

of attendees register online

# \$7,750 - ON-SITE REGISTRATION: (exclusive)

- · Logo featured on kick panels in registration
- · Logo on Registration Sponsor sign
- Sponsor staff (2) are permitted to greet attendees and distribute literature in registration area
- · ½ page ad in Florida Pool Prosm with link in online version

of attendees pick up their

badae on-site

# **\$7,750 - BADGE LANYARDS:** (exclusive)

- · Logo on badge lanyard given to all attendees
- · Logo on page of attendee registration site
- · ½ page ad in Expo Event Guide
- · ½ page ad in Florida Pool Prosm with link in online version



# \$10,000 - ATTENDEE BAGS: (exclusive)

- · Logo on one side of bag with event logo
- · Literature can be placed in bags
- · ½ page ad in Expo Event Guide
- · ¼ page ad in Florida Pool Prosm with link in online version
- Logo / link on education page of Expo website
- · Logo on at-a-glance master schedule wall



# **\$10,000 - FSPA AWARDS RECEPTION:** (exclusive)

- · Logo on website
- · ½ page ad in Expo Event Guide
- · ¼ page ad in Florida Pool Prosm with link in online version
- · Event tickets



# \$15,000 - FSPA AWARDS AFTER-PARTY: (exclusive)

- · Logo on website
- · Full page ad in Expo Event Guide
- · ¼ page ad in Florida Pool Prosm with link in online version
- Event tickets



# FRIDAY NIGHT PARTY SPONSORSHIPS

### \$15,000 - PLATINUM VIP SPONSOR

All features of Platinum Sponsorship but includes a VIP section at the party where you can decide who gets into the space and can provide them with giveaways or specialty drinks at your own cost.

#### \$10,000 - PLATINUM SPONSOR

- · Display company banner up to 8' x 4'
- · Logo on Expo promotional materials and event ticket
- Active logo link on event page of Expo website
- $\cdot\,$  Full page ad in Expo Program & Event Guide
- · Logo on exhibit hall locator map in program guide
- · 25 event tickets

# COWBOY-BAR

Full buy out of two venues connected by outdoor space for the ultimate party



#### **\$7,500 - GOLD SPONSOR**

- $\cdot\,$  Display company banner up to 7' x 4'
- $\cdot\,$  Logo on Expo promotional materials and event ticket
- Active logo link on event page of Expo website
- $\cdot\,\,\%$  page ad in Florida Pool Prosm with link in online version
- · Logo on exhibit hall locator map in program guide
- 15 event tickets

### <u> \$5,000 - SILVER SPONSOR</u>

- · Display company banner up to 6' x 3'
- Logo on Expo promotional materials and event ticket
- $\cdot\,$  Active logo link on event page of Expo website
- $\cdot\,\, \text{\ensuremath{\smash{1}}{\!\!/}}\xspace$  page ad in Expo Program & Event Guide
- · 7 event tickets

# \$3,500 - MECHANICAL BULL SPONSOR

- · Display company banner up to 4' x 2'
- · Logo on Expo promotional materials and event ticket
- · Active logo link on event page of Expo website
- · 3 event tickets



# **\$1,200 - EDUCATION BREAK SPONSOR:**

Logo signage in coffee area announcing sponsorship. Recognition in Program Guide. Logo on All Sponsors sign in lobby. Thursday, Friday and Saturday available - \$1,200/day.

Education registrants in 2025

## \$625 - LEARNING LAB:

Present your product to attendees who register for the session. Learning lab hands-on sessions are offered in the exhibit hall during exhibit hours, are not approved for continuing education credit, and are <u>product specific</u>. Session is listed in registration for attendees to register to attend.

# \$1,100 - DAILY EDUCATION SPONSOR:

- · Logo / link on education page of Expo website.
- · Logo on at-a-glance master schedule wall in registration.

# **\$4,000 - EDUCATION PEN / PAPER SPONSOR:**

Branded pens and paper for education attendees to use during education sessions and take with them to use every day.



# \$300-\$375 - PRODUCT SHOWCASE

In a designated Product Showcase area, exhibitors display products and literature. This is a great place to gain attendees' attention to your new products as they vote for the Best Showcased Product! Winner is announced post-show in the *Florida Pool Pro*<sup>sm</sup>.

A small sign with your logo and booth number will be provided. Your company, logo and 30-word description will be listed in the program guide as well.

- · \$300\* per 3' table space
- · \$375\* per 4' floor space

# WWW.UNDERTHESUNEXPO.COM

#### **Important Dates**

July 31, 2025 Priority Points Deadline

November 12, 2025 Balance Due

January 15, 2026 Print Deadline - Company Description,

Product Categories, Advertising Art

March 5, 2026 Move-In

March 7, 2026 Move Out - 11:59 p.m. Deadline

"It was an absolutely stellar tradeshow. We have been to several shows through other companies but yours has been the best!"

- Olga Long, Magic Pavers

#### **Booth Rates**

Standard Booth \$23 / sq ft

Want a corner booth? + \$1/sq ft/corner

FSPA Blue Supplier Member Rate \$22 / sq ft

Want a corner booth? + \$1/sq ft/corner

FSPA Blue Supplier Member with 600+ sq ft \$21 / sq ft

(No extra charge for corners)

10x10 Booth Package A \$3,445

(Includes booth, blue carpet, 2 chairs, 6' draped table, wastebasket, lead retrieval)

10x10 Booth Package B \$2,950

(Includes booth, blue carpet, 2 chairs, 6' draped table, wastebasket)

Everything Under the Sun® Expo Produced by Florida Swimming Pool Association 2555 Porter Lake Drive, Suite 106

Sarasota, FL 34240 Phone: (941) 952-9293 www.UndertheSunExpo.com Exhibit: Jessica Johnson jessica@FSPA.com

Advertise / Sponsor: Charis Tyson

charis@FSPA.com